

**Build Enduring Relationships** 



# INTRODUCING GOLDMINE PREMIUM EDITION 2014, THE AWARD WINNING CRM SOLUTION PRODUCT LINE. GOLDMINE IS THE EASIEST TO USE CRM PACKAGE ON THE MARKET.

Your CRM solution needs to be powerful, easy to use and maintain. Only GoldMine brings all this together in a package that's affordable for any business.

- Eliminate duplication with a central database of marketing and sales prospects, customers, and suppliers with easy sharing
- Target the right contacts with segmented marketing campaigns, including telephone calls, email, and direct mail
- Increase sales productivity by monitoring the sales pipeline at all stages and streamline follow ups and reminders
- Improve customer loyalty by recording and following up on all customer service requests
- Communication tools to keep your brand and services in front of your customers on a regular basis to promote repeat business
- Optional Mobile Edition supports iOS and Android smartphones and tablets





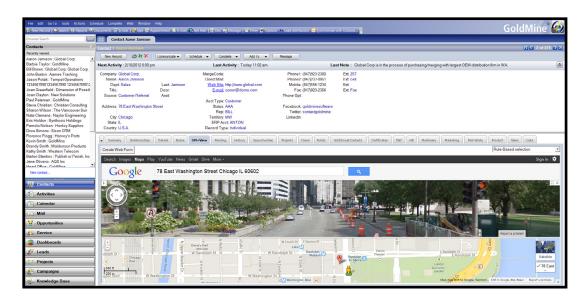


GoldMine is a leading customer relationship management (CRM) provider for Windows-based businesses. Whether the size of your business is small, medium or large, we have a solution for every stage of your company's growth.

GoldMine® Premium Edition

Insight | Knowledge | Results

GoldMine Work Areas - You are never more than one click away from a key task or detailed information



# Customer Relationship & Daily Activity Management

 View customer relationships, maintain account and contact history, and manage daily activities

# Sales & Opportunity Management

- Schedule follow-up tasks, track customer information, such as competitor and influencer information
- Powerful forecast, quota assignment and opportunity tracking capabilities for solid sales analysis

# **Marketing Automation**

- Customized marketing campaigns
- Integration with Constant Contact email marketing suite
- Automated processes for workflow

## Calendar & Communication Management

- Schedule all types of contact interactions, such as calls, meetings, appointments, follow up's and requests
- View activities via the group calendar or interactive list
- Integrated Outlook client for mail and contacts

# Customer Service & Support

- Customer service center functionality which enables tracking, resolution, and reporting of service requests
- · Provide real-time service requests

# Social Media

 Easy to use social media links for accounts in one view with Facebook, Google Search, Maps, LinkedIn, Twitter

## Analytics Reports & Knowledge Base

- Pre-built dashboards for marketing, sales opportunities, activity analysis, and customer service
- Ability to configure your own dashboards
- Customizable knowledge base
- 160 reports and 6 built-in business analytics tools

## Microsoft Outlook and Office Integration

- Integrate your Outlook email, calendar and contacts
- · Automatic merge functionality with MS Word and Excel
- · Capture information via Web forms into GoldMine

# "GoldMine has exceeded our expectations and is instrumental to our company's

**SUCCESS."** Dr. Woolf, Air Animal Pet Movers
Read the case study here

GoldMine works with your environment:

- Windows Server 2012 or 2008
- Windows 8. 7 and Vista
- SQL Server 2012 or 2008 -- 1-10 users can start with SQL Express
- The optional Mobile Edition for smartphone access and iGoldMine for thin client requires IIS 7 or 8 installed
- Apple iOS 4 through 7 or Android devices OS2.3 or higher

Visit www.goldmine.com to review detailed system requirements





Call 1.800.443.5457

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WWW.GOLDMINE.COM